Ampaire Inc.
Business and Marketing Analytics Intern

$25/hr, 40 hours/week
Jun 22 – Aug 14, 2020
Los Angeles, California

About Elemental Excelerator
Elemental Excelerator helps startups change the world, one community at a time. Each year, we find 15-20 companies that best fit our mission and fund each company up to $1 million to improve systems that impact people’s lives: energy, transportation, water, agriculture, and beyond. To date, we have awarded over $36 million to 99 companies. For more information, please visit elementalexcelerator.com.

In addition to funding startups, we have also supported more than 35 interns since 2012 to create career pathways for the next generation of innovators interested in solutions to our most urgent environmental challenges.

About Ampaire Inc.
Ampaire is an aerospace startup based in California that is leading the charge in electric aviation. We're on a mission to provide the world with electric-powered commercial flights that are affordable, quiet, and environmentally conscious. We’re building the future of air travel, reimagining the way we fly, and innovating at the intersection of new technology in aerospace and electric vehicles.

Our home-base at the Hawthorne Municipal Airport boasts neighbors like Tesla and SpaceX, making our HQ the center of aerospace electrification. We are alumni of the Los Angeles Cleantech Incubator, one of the most innovative business incubators in the world. And as part of Starburst Accelerator, the world’s top aerospace accelerator, we have access to an international support network. We're proud to have won multiple international awards as a Top Aerospace Startup (Hello Tomorrow, Paris), Top Electrification Startup (New Mobility Challenge, Los Angeles), and Global Cleantech 100. Our creative business approach has led to features in media outlets such as CNN, New York Times, Wall Street Journal, and Aviation Week. Our world-class team brings a diverse background from institutions including former executives from
Boeing, General Motors, and Northrop Grumman; innovative startups like SpaceX and Virgin Orbit; and world-renowned academic institutions like Caltech, Stanford, and MIT.

**Scope of Work**
We’re looking for a Business and Marketing Analytics Intern with a background in Aeronautical, Mechanical, or Electrical Engineering to support the execution of product lifecycle processes for Ampaire’s products, including product research, market research, competitive analysis, planning, positioning, roadmap development, requirements development, and product launch.

**Typical Activities**
- Analyze consumer needs, current market trends, and potential partnerships.
- Assess current competitor offerings, seeking opportunities for differentiation.
- Analyze product requirements and evaluate appropriate programs to ensure they’re successfully achieved.
- Act as a liaison between staff and management, analyzing and interpreting data.
- Review and organize current airport, airline, and passenger data.
- Structure and analyze data to draw meaningful conclusions.
- Perform analysis of different global regions.

**Requirements**
- Fluency with Microsoft Office required; Experience building impactful reports
- Experience with data analysis
- Must have a team approach and innovative spirit and be willing to engage in a broad range of activities and experiences
- Ability to self-direct and work independently and know when to ask for help
- Interest and passion for aviation and/or transportation sustainability
- Able to learn quickly and adapt
- Highly organized with attention for detail

**Preferred**
- You have project experience oriented towards aerospace systems.
- You have a genuine interest in working in aviation or electric vehicles.
- Your experience includes working with or testing electric vehicles (of any kind)

**How to Apply**

*Ampaire is an Equal Opportunity Employer (EOE) and committed to building a more inclusive ecosystem that integrates women, people of color, and other underrepresented groups into the cleantech sector. We strongly encourage applications from qualified applicants and members of underrepresented groups.*