

## We're looking for two Directors of Innovation

### About Elemental Excelsator

Elemental Excelsator is on a mission to redesign the systems at the root of climate change. In 2009, the non-profit launched a new model for funding climate tech deployment. Breaking down barriers to innovation alongside entrepreneurs provides Elemental unique insight into the policy, market, and technology innovation needed to build systems to uplift people and communities around the world. Elemental has invested in over 100 growth-stage companies and celebrated more than a dozen exits, funded more than 70 technology projects, and built a platform for scaling equitable, market-driven solutions to climate change.

At Elemental, we blend a growth mindset with the diverse backgrounds and roots of our team, cultivating a dynamic culture where everyone's contributions are valued and encouraged.

### Help us Build Something Phenomenal!

The key responsibility for this role is to lead a portion of our sector-based portfolio. This means defining the key priorities for recruitment, leading diligence for the sector, providing strategic support to our startups, and sharing market trends and expertise with our team, partners and broader Climatetech ecosystem! These roles will report to our Managing Director, Portfolio.

Responsibilities include:

Working closely with our entrepreneurs to help them scale their businesses and impact by:

- Supporting a portfolio of startups, facilitating connections and high value resources that address their most pressing needs
- Co-design projects with entrepreneurs and partners that are transformative for the companies, the partners and the community
- Offering guidance on how to navigate equity, diversity, and community partnerships using Elemental's framework
- Serving as a Board Member or Board Observer to our portfolio companies, as opportunities arise
- Collaborating with our Partnerships team to help recruit and engage leading corporates interested in innovation and sustainability

Gathering and sharing key insights and data from our work with entrepreneurs by:

- Tracking startup trends in the sectors you manage, and customer pull for new solutions
- Developing the investment thesis, supporting recruitment, and leading the cultivation of the innovative and high-potential startups identified in our pipeline

- Cultivating thought leadership content in print and digital form and representing Elemental at industry events
- Supporting our policy and Equity and Access teams to remove the barriers to innovation and integrate equitable practices within our startups' culture and strategy

## Qualifications

### Minimum Qualifications:

- 7+ years of proven experience in the renewable energy, mobility, food, and/or agriculture sectors
- Bachelor's or master's degree from an accredited post-secondary university
- Experience in working with frontline communities and/or social equity organizations
- Excellent oral and written communications skills
- Team focused demeanor and ability to work successfully in fast-paced, diverse teams
- Outstanding organizational and project management skills
- Experience working at a startup, ideally in climate technologies

### Preferred Qualifications:

- Technical background in energy, mobility, food or agriculture with experience in the market
- Recognized leader in the field with a strong network of startups, investors, and corporates in the U.S. and abroad
- Proficiency in financial and business models driving the industry
- Comfort convening / leading events and conversations

### Other Details:

We will consider candidates located anywhere in the US; however, you will be expected to be available during working hours in one of our HQ locations, Honolulu, Hawai'i or East Palo Alto, California, and when in-person work resumes be able to travel to our HQs (e.g., quarterly).

## Compensation

*Competitive pay will be offered commensurate with qualifications, and competitive benefits will be provided. This is a full-time "at-will" position working 40 hours per week.*

*Please submit a resume and cover letter online at <https://elementalexcelerator.com/jobs/>*

***We will accept and review applications until May 14, 2021.*** *Although all applications will be considered, we are unable to respond to all inquiries. Equal Employment Opportunity Employer.*